

Title: Affiliate Account Manager

FX Central Clearing Ltd, a leading CySec registered Forex Trading Company based in Limassol, announce its new opening for Sales & Support Department. We are seeking an exceptional individual to join our Sales & Support team in the role of Affiliate Account Manager.

The ideal candidate for this position will have a solid background in customer service, sales and marketing fundamentals through education and work experience. It is imperative that this person have a take charge attitude, precise analytical skills, and a desire to exceed their goals. The Affiliate Manager will focus on client acquisition by building and servicing relationships of affiliate organizations and members.

Main Responsibilities

- Optimize all aspects of FXCC’s affiliate program through established and new networks;
- Manage affiliate relations, communication and recruitment;
- Implement initiatives that enhance affiliate productivity, create new growth opportunities and increase ROI;
- Communicate with affiliates, answering inquiries about FXCC’s affiliate program and best practices via email and telephone;
- Evaluate and optimize affiliate offerings on an individual and general basis;
- Manage, monitor and analyze affiliate on daily basis to optimize affiliate activities and aggressively drive sales and program efficiencies;
- Run well-conceived marketing tests to help optimize affiliate sales and retention;
- Provide solution and assistance to affiliates and motivate them to provide maximum exposure and revenues;
- Supervise products, payments solutions and communications

Qualifications

- 4 years experience in Forex / online gaming affiliation and at least 1 year as Team Leader
- Strong sales, negotiation, analytical and implementation skills;
- Marketing skills (creating newsletters, promotions, notifications, etc).
- Fluent English both in written and oral communication skills.
- Proven ability to multi-task, deliver exceptional results and motivate/ manage others in a fast paced, dynamic environment;
- Ability to understand and verbalize technical language involved in affiliate implementation;
- Outstanding written/verbal communication and presentation skills;
- Keen sense for building a strong external sales force;
- Strong decision making and problem solving skills;
- Exceptional analytical, organizational and interpersonal skills;
- Enthusiastic attitude with strong leadership skills;
- Proficiency with Microsoft Office suite, including Word, Excel, Power Point and Outlook;
- Bachelor’s degree in economics, marketing or finance- an advantage.

Package Offered by FXCC

- Competitive monthly salary commensurate with experience;
- Plus Excellent monthly commissions;
- Health insurance;
- Paid vacation days.
- 13th salary
- Training offered (in-house)
- Unique opportunity for career and self-development

Languages

Arabic; Chinese; Danish; Dutch; English; Finnish; French; German; Greek; Hindi; Italian; Japanese; Korean; Norwegian; Polish; Portuguese; Romanian; Russian; Spanish; Swedish; Turkish

All CV’s are strictly confidential and must be sent to hr@fxcc.com.